## PROSUMERS

And energy awareness





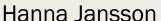


## Prosumers and energy awareness

Collaboration between STUNS Energi and two research groups from Uppsala university - Cajsa Bartusch's group at Industrial engineering & management and Peter Juslin's group at department of psychology

Part of Solelprogrammet, funded by Energiforsk and Energimyndigheten







**Britt Stikvoort** 







## Prosumers and energy awareness

Develop an evaluation tool to measure energy awareness and what drives energy and environmental behaviours

Carry out a first study on how the role as an active or passive prosumer affects an individual's energy awareness

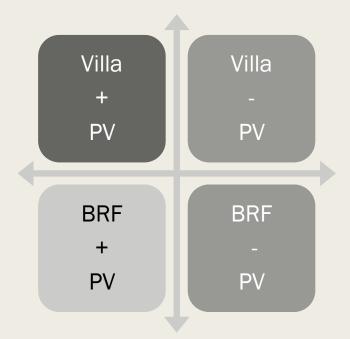




## How to measure energy awareness?

The survey was sent out to 2000+ households >25% response rate in all groups

- Single home owners (villa) with solar panels
- Single home owners (villa) with<u>out</u> solar panels
- Condominium owners (brfs) with solar panels
- Condominium owners (brfs) without solar panels







## Types of (solar electricity) prosumers

- (Electricity) consumers
  - Any type of housing
  - Do not own solar panels



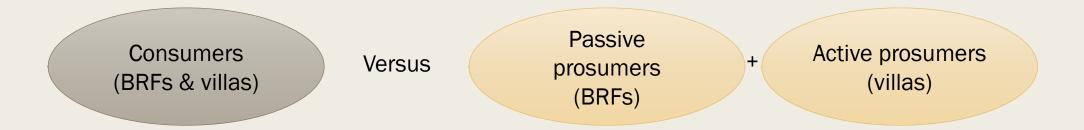
#### Prosumers

- Passive prosumers
  - Often condominium owners (BRFs)
  - Own solar panels but...
  - Were not part of decision to purchase
- Active prosumers
  - Often villa owners (single family homes)
  - Own solar panels and...
  - Were involved in installing/purchasing these





## Questions we can ask



Are prosumers more energy-aware than consumers?

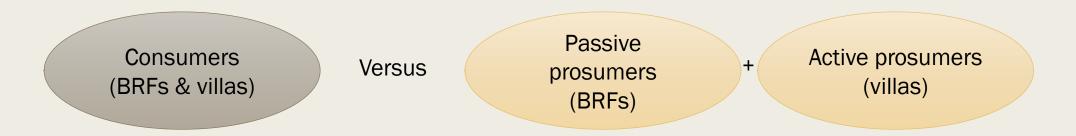
Are their motivations to perform pro-environmental behaviours different?







## Questions we can ask



#### Are prosumers more <u>energy-aware</u> than non-prosumers?

Are their motivations to perform pro-environmental behaviours different?



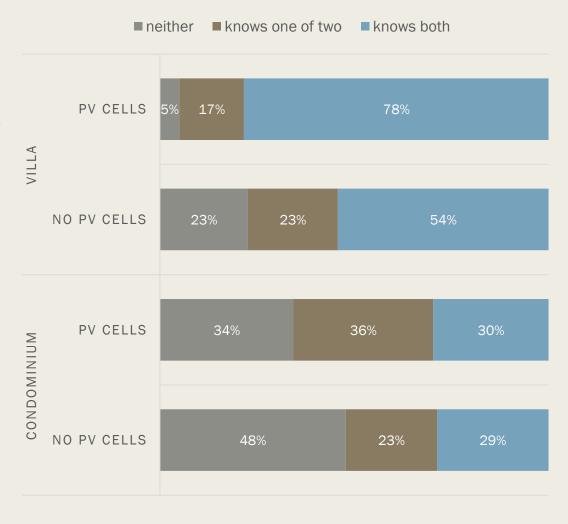




## Energy (consumption) awareness

#### Questions

- Vet du ungefär hur mycket el ditt hushåll använder under ett år, i termer av kilowattimmar (kWh)
- Vet du ungefär hur stor den totala kostnaden för hushållets elanvändning är per år?
- Comparing between groups
  - Housing type:
    - Villa owners say they have higher awareness
  - Owning solar installations:
    - Condominium (BRFs): no (big) differences in energy awareness between solar/no solar
    - Villa owners: those with solar score higher



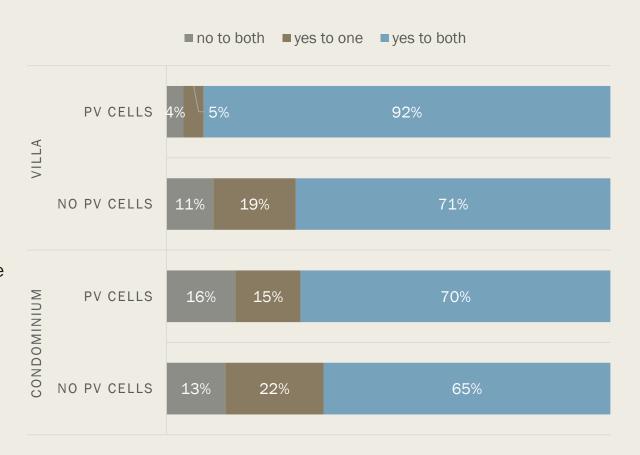




## Energy (saving) knowledge

#### Questions

- Har du god kännedom om vilka apparater i ditt hem som drar mycket el?
- Har du god kännedom om vad du kan göra för att hushålla med el i ditt hem?
- Comparing between groups
  - Housing type:
    - Villa owners say they have higher knowledge
  - Owning solar installations
    - Condominium (BRFs): no differences in energy awareness
    - Villa owners: those with solar score higher







## Intentions for **other** pro-environmental behaviour

Differences between those owning and not owning solar, in other behaviours?

- 'General' pro-environmental behaviour: recycling, purchasing organic/vegetarian, travel by train instead
  of plane, buy energy-efficient appliances
- Comparing between groups
  - Condominiums:
    - No difference between those with and without solar
  - Villa owners:
    - Those with solar show higher intention than those without
    - Rather: villa owners without score lower than all other groups
- Short answer: yes













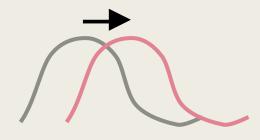
## Intentions for other in-door energy behaviour

Differences between those owning and not owning solar, in other behaviours?

- Indoor electricity saving behaviour: turning off appliances in standby, switching off lights, use electricity off-peak
- Comparing between groups
  - We find no significant differences in intentions for these behaviours in any of the groups
- Short answer: no











### Conclusions

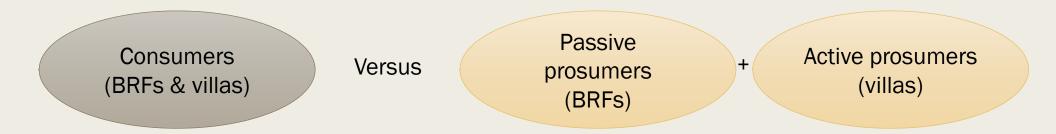
Are prosumers more energy-aware than non-prosumers (consumers)?

- Prosumers seem to be more energy-aware and knowledgeable, and perform other proenvironmental behaviours...
- These differences are most convincing in the group of active prosumers





## Questions we can ask



Are prosumers more energy-aware than non-prosumers?

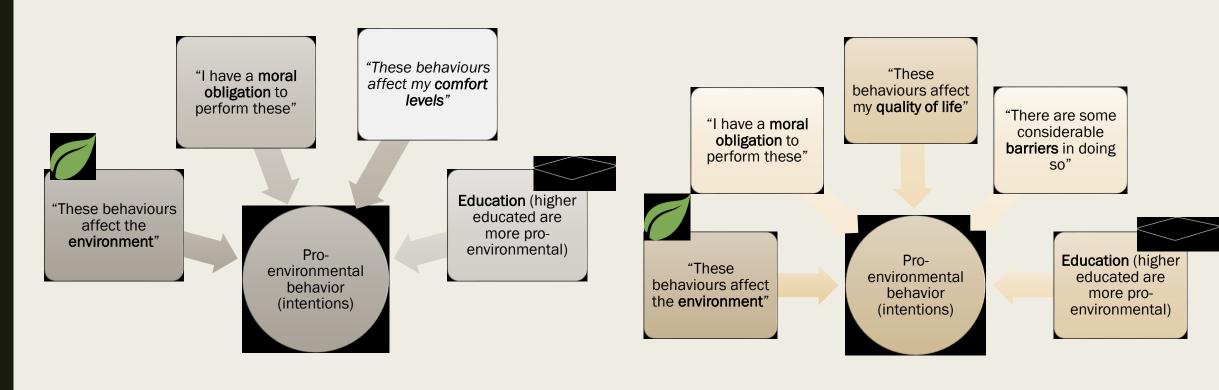
Are their motivations to perform pro-environmental behaviours different?







# What makes us perform pro-environmental acts?



R<sup>2</sup>=.625

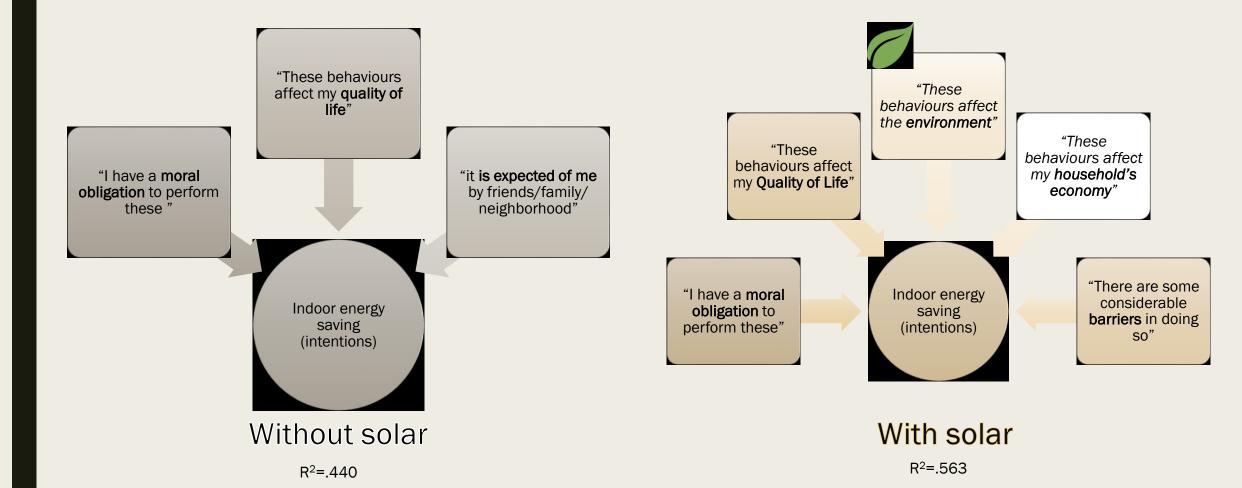
Without solar

With solar





# What makes us perform indoor energy saving acts?







## Conclusions

Are motivations to perform pro-environmental behaviours different for prosumers?

- Those with solar panel installations seem more concerned with effects of their behaviour on the environment
- And have more elaborate 'beliefs' (about effects of behaviour) that motivate behaviour





## What can we do with this information?

- Shows the importance of including people in the process active prosumers are more inclined to make changes
- With a greater understanding of the motivations and attitudes on energy issues we gain a better understanding of what actions we should prioritize when working to reach behavioral changes





## Afterthoughts

- Difficult to conclude if this is consequence of purchasing solar panels, or a cause
  - Did those with solar panels become more pro-environmental...
  - Or do more pro-environmental people become solar panel owners?
  - Study over time would make it possible to measure these effects more accurate
- How passive is a passive prosumer?
  - Doesn't know at all (one in ten)
  - Feels actively involved (one in three)
- The responders in this study are either condominium or villa owners, hence the socio economic spread might not be fully representable for society in total.
  - Same study but with people living in rentals?





### Thank you!

Thank you for listening, and on a final note, our thanks to all those respondents that took time to fill in the survey.

hanna.jansson@stuns.se

britt.stikvoort@psyk.uu.se